

**Ernie & Rose Dwork**  
**3639 N. 29<sup>th</sup> Street, Phoenix, AZ 85016**  
**Ph. 602-956-9240 Fax. 602-952-2606**  
**Email: erniedwork@cox.net**

June 17, 2010

Chip & Dale Brent  
The Real Estate Company  
6349 Del Cerro Blvd.  
San Diego, CA 92120

Dear Chip & Dale:

My wife Rose and I want to take this opportunity to thank you so very much for all the help, professional advice, and time you gave to us in pursuing our dream second home in S.D. County.

As you know, we began our long distance search for a condo in the San Diego area back in January. Living in Phoenix, we contacted you through an online listing and asked you about an inexpensive condo not too far from Balboa Park. Unfortunately, the condo, as well as the neighborhood, wasn't what we thought it would be from the pictures and map in the listing.

I remember when our family drove over to view that condo. We were very disappointed in what we saw, but you took quite some time that day driving us around different neighborhoods in the San Diego area, educating us on condo ownership in California, as well as how to choose which condos to pursue based not only on the price, but the amenities in the condo complex (if any), proximity to entertainment, restaurants, beaches, freeways, etc., and other items of interest that our family would require or enjoy.

Because we were only interested in "a sweet deal" you must have written over a dozen contracts for us, both short sales and foreclosures, and you did a great job keeping us focused and motivated enough to patiently go through the process that took us until earlier this month to close, but oh, how it was worth the wait!

We are so happy with our new condo that words cannot express properly our gratitude for all you've done for us; the many calls and emails, the times you went way out of your way on short notice to take pictures of units and email them to us, the many, many listings you emailed us almost daily, the many contracts that you prepared for us.

I'm sure we don't need to tell you that we will be more than happy to refer your services to any of our friends or acquaintances that may be in the market to purchase a property in San Diego. It would be our pleasure. We know they will be more than satisfied with your professionalism and knowledge of the market.

Sincerely,



Ernie Dwork