

LASALLE PARTNERS

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May 5, 1994

RE/MAX Properties
2655 Camino Del Rio North #450
San Diego, California 92108
Attn.: Chip & Dale Brent
RE: 7238 Conestoga Way

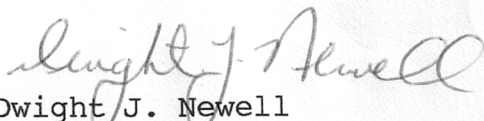
Dear Chip & Dale,

My wife Barbara and I want to pass on our sincerest thanks and gratitude for the great job you did representing us in the sale of our home. As you know, when we bought the property in 1992, you were the listing agents. We recognized that the seller had good agents then and we figured that if we ever sell we would enlist your services.

As is turned out, a job opportunity in Seattle Washington necessitated a move 18 months after we bought. You fulfilled all our expectations for a sale and how the process should be handled. Your 100% attention to details and your follow up are what separates you two agents from the rest. We believe very few real estate agents **earn** their commissions as you do.

Share this letter with your clients as a written testimony from a satisfied client. We know that with your commitment to service and your sales skills you will continue to be top agents in San Diego for years to come.

Sincerely,


Dwight J. Newell
LT. USNR